PRICE LIST OF

Ostrich Feathers, Boas, Etc.

from the

OSTRICH FARM

South Pasadena, Cal.

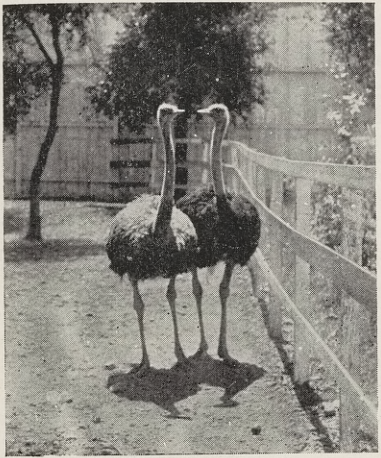
EDWIN CAWSTON
PROPRIETOR

Season 1899-1900

PRICE LIST, SEASON 1899-1900.

PRELIMINARY ANNOUNCEMENT.

CALIFORNIA Ostriches and Ostrich Feathers have been widely advertised, and the South Pasadena Ostrich Farm has been visited by over 70,000 visitors from all parts of the world. It is very difficult by means of a price list to give an idea of the value and quality of Ostrich Feathers, it being almost a necessity to see them before being able to explain wherein lies their good and bad points; many small feathers being worth much more than others many times as large, the price being determined by the quality of the flues and the width of the eather. One very good test of black feathers is their color—the brighter and more glossy their color the more valuable the feather, as it is impossible to get a very fine



MR. AND MRS. CLEVELAND

color on a poor quality feather. Our higher priced feathers have already obtained a great reputation for their beautiful lustre; being made from the male feathers, they are harder in texture, and will therefore retain their curl and wear for a very long time. Our cheap feathers are not made from woolly stock, and will be found most desirable and of far better value than can be obtained elsewhere at the same figures.

The South Pasadena Ostrich Farm is entirely independent of any feather trust or combination, the feathers, being raised locally, are free from the duty of 20 per cent levied on all imported stock, and are sold directly from producer to consumer.

Our Boas are of a rich, glossy black; are made of long-flued Amazon feathers of equal length —no cheap, short feathers being worked in to fill out. We use no wire or string, so the boa consists entirely of feathers, and those of the finest quality.

We draw particular attention to our **Collarettes,** each consisting of nine tips, which can be used for hat trimming when the collar is dis-

BABIES

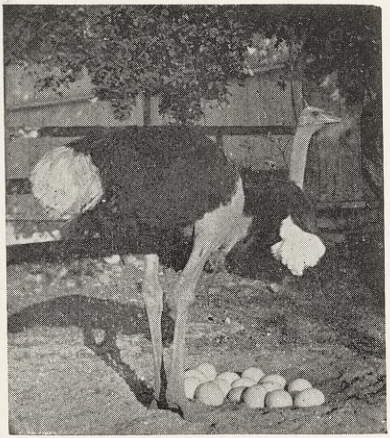
A TROOP OF FEATHER BIRDS

carded. They are sold at very low figures to introduce them, with the expectation that they will take the place of the short boa. We shall be pleased to make tips, plumes, boas, etc., in any color at very short notice. Our finest plumes (at $8 and $10 each) are exceptionally broad and heavy, and are as fine ostrich feathers as can be obtained. Such goods are handled only by the most exclusive

millinery stores in this country and are usually retailed at very high figures.

Upon receipt of the price of tips or plumes we will deliver them **free** to any part of the United States. Boas and Capes can be shipped only by express, for 35 cents each, to any part of this country. Goods shipped C. O. D. only if one-half of the purchase price is remitted with the order.

Our feather capes are made in two styles, one with plumes all round and the other with small tails similar to fur capes. We make these in all colors. In each case they are lined throughout with silk and make particularly handsome wraps.



OSTRICH WITH NEST OF EGGS

PRICE LIST

Tips and Heads (per bunch of three)

50c., 75c., $1.00, $1.45, $2.25, $4.50, $5.00 and $6.00.

Delivered free to any part of the United States.

Demi-Plumes.

Delivered free to any part of the United States.

9 inches	long		50c.
10 "	"		55c. and $1 00 each
12 "	"		$1 45
14 "	"		1 55
15 "	"		$2 25 and 2 85

We have also short and very wide and thick demi-plumes of the finest feather at $2.25, $2 75 and $4.50. These are the highest grade of this variety on the market, are exceedingly handsome and admired by everyone directly they are seen.

Plumes and Amazons.

(Price depending on the width.)

18 inches long.....$2.25, $3.00, $4.50 and $6.00

Delivered free to any part of the United States.

Knights Templar Plumes, 23 inches long.....$8 each

By remitting us the amount desired to be invested in feathers, stating at the same time the style desired, we will take pleasure in selecting those that will be suitable. Knowing from experience the best styles to put together, we are convinced our customers will be well satisfied with the goods we send.

Capes.

Black, $16.00 to $25.00; drab and white and natural shaded, $20.00 to $35.00; white, $25.00 to $35.00.

Our Capes must be seen to be appreciated. They are lined throughout with silk and are considered the handsomest ostrich feather novelties on the market, being very dressy and stylish.

Capes recurled for .....$1.00.

Boas and Collars (in all colors)

20 inches.....$2.00, $3.00, $4.00, $4.50, $5.50, $6.50
1 yard.....$6.00, $8.00, $9.00, $13.00
1¼ yards.....$8.50, $9.50, $11, $12, $13, $16, $18, $20.00
1½ yards.....$10.00, $12.00, $16.00, $18.00, $20.00, $22.50
2 yards.....$25.00, $28.00, $30.00

The price of boas depends entirely on the width and length, as all are made of finest grade of male feathers. (See preliminary announcement.) We particularly recommend our $16 yard and quarter and $20 yard and half in black, and all our natural colored boas which can be dyed black at any time.

We give with each boa a handsome aluminum pin, so obviating the use of a ribbon for fastening, which injures the feathers.

Sterling silver pins, 25 cents each.

Boas by express, 35 cents extra.

Collarettes (nine tips)

In all colors, $4.00, $5.00, $6.00, $7.00 and $8.00 depending on the size and quality of the tips.

Fans (an immense assortment)

Black, White, Natural Color, Pink and Blue.

Prices: $1.00, $1.25, $1.50, $2.00, $2.50, $3.50, $5.00 up to $30.00.

The price of the fans depends upon the material used for the handle, and size, whether bone, wood, tortoise shell or mother-of-pearl. No prettier or more pleasing present can be made than an ostrich feather fan. By express, 35 cents extra.

Ostrich Feather Parasols $20.00 and $25.00.

Ostrich Feather Muffs $10.00, $15 00 and $20.00.

ANNA HELD'S TESTIMONY...

The Parisian beauty, Anna Held, purchased her celebrated plumes, etc., from the South Pasadena Ostrich Farm. She writes as follows :

"*Messrs. Edwin Cawston & Co.* April 4th, 1898.

GENTLEMEN :—The goods ordered by me have just arrived, and I am more than delighted with them, and I feel sure that nothing so beautiful in feathers has ever been made, and they will certainly create quite a sensation in Paris, the city of beautiful things.

I am, yours truly,

ANNA HELD."

The original of the above can be seen in our office.

Raw Feathers—These for sale from $10 to $100 per pound, according to grade, or from 5 cents to $1.50 each in small lots.

Ostrich Egg Shells, $1 each; by express, $1.35.

Decorated Shells, with orange wood stand, $2 each.

Orange Wood Paper Knives, with hand-painted picture of ostriches, 15 cents.

Ostrich Farm Paper Weights, 25 cents each.

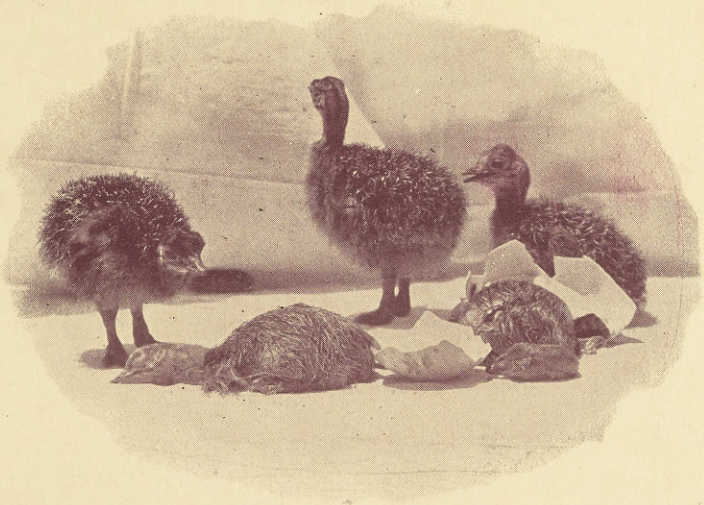
Photographs of the ostriches and farm, an immense selection, at from 10 cents to 25 cents each.

Boas and Plumes recurled by experts at short notice.

Address all orders

EDWIN CAWSTON,
Ostrich Farm, South Pasadena, Cal.

WE HAVE NO AGENCY OR SALESROOM IN LOS ANGELES



B. R. BAUMGARDT & CO.